



Management Consulting & Solutions

Advice ■ Operations ■ Project Management

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For more than a decade since its incorporation in 1999, United Professionals Pvt. Ltd. (UPPL) has been providing its clients with the much needed service back up in strategic policy matters & operational issues. UPPL's service support has helped them come into existence, first, and subsequently thrive in today's competitive business scenario.

With multi-functional, hands on expertise, the UPPL team has provided this support through its **ADVISORY PRACTICES & OPERATIONS PRACTICES**. Over last one year the UPPL management has been constantly thinking about ways to add more value to client activities. Based on its quest to do this and after a series of meaningful dialogues with clients across diverse industry verticals, UPPL has added **PROJECT MANAGEMENT PRACTICES** to its service portfolio.

The immediate impact of this change is expected to be seen in timeline and budget adherences for client projects, thereby delivering better value to the clients.

Key Differentiators

that make UPPL a strong Strategic Support Partner



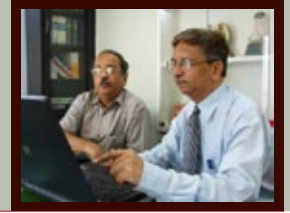
- Intuitive understanding of client needs.
- Highly qualified professionals with cross-functional skills & hands-on experience.
- A prompt & proactive 'connect' with the clients.
- A buzzing network of associates who are industry experts and qualified professionals.
- 'Single Window Solutions' delivery for a variety of client needs.
- Well standing & efficient infrastructure in the modern metropolis of Pune, India.
- Improvised, 'on feet' thinking & real time deployable solutions for critical issues.
- Quick mobilization of resources.

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Practice Methodologies

ADVISORY PRACTICE

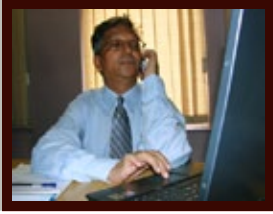
All business small and big alike need advice on various matters and issues that are important from strategic as well as tactical perspectives. This need can be so specialised in nature that the advice has to come from experts. UPPL's presence in such niche practice areas is opportune, especially from client perspective and support. UPPL has evolved a unique 'SyncWork' methodology that moves along the path '**Understand - Analyze - Empathize - Advice**' to ensure practical & deployable advice to the client.

OPERATIONS PRACTICE

For any business there is always a need for some operations, not from its core skill areas and infrequent in occurrence & small in volume, to be performed dilligently, accurately and on time. Outsourcing such operations not only saves costs but also ensures that these would be performed on time and with the expected accuracy. UPPL, with its expertise, can provide such Operations' support. The methodology that is followed by UPPL to cater to such operational outsourcing needs of clients is '**Identify - Organize - Execute - Assess**'. These steps help mobilize the necessary resources and execute the operations with minimum overheads. They also ensure quick resolution of execution issues and bottlenecks.

PROJECT MANAGEMENT PRACTICE

In today's fast paced business world, creating a sustainable growth for business requires the business owners to carefully articulate strategic actions and at the same time ensure that the operational and tactical activities are being managed in synchronization. Such articulation and synchronization is achieved through effective Project Management. UPPL has the wherewithal to provide exactly such services. The methodology followed by UPPL to carry out Project Management assignments is '**Initiate - Plan & Design - Execute - Monitor & Control - Close**'. UPPL has the requisite high level of Project Management Skills and ensure their dilligent and continued application to successfully complete projects for clients. In addition, UPPL also understands the human components in Project Management and effectively tweaks the diversities of functions, domains and cultures to achieve the desired success for the clients.



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Domain Expertise

UPPL is geared up to meet the challenges thrown up by the ever so dynamic corporate, legal and socio-economic environments. To help its clients derive maximum value from their core potentials, UPPL's support system acts as a catalyst, a facilitator, an enabler and an achiever - all together! To make this happen, UPPL has garnered a multi-dimensional domain expertise spread across the following domains:

- Corporate and Business Law
- Corporate Strategic Management
- Manufacturing Operations
- Engineering and Technology Management
- Marketing and Business Development
- Human Resource Development

Services & Solutions

UPPL has been making strategic and real time use of its own core strengths to reap in the benefits for its clients in terms of tangible result achievement. By utilising its cross functional expertise and honed skills achieved through years of experience, UPPL supports its clients solidly by providing packaged or stand alone solutions in the following strategic areas:

- India Entry Decision Support
- Statutory Entity Formation and Compliance
- Complete Business Operations Setup
- Plant, Machinery and Infrastructure Setup
- Human Organization Setup
- Ongoing Operations Support

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About UPPL

United Professionals Pvt. Ltd. (UPPL) delivers unique solutions to corporate clients to facilitate setting up their business operations and further running them effectively. UPPL's spectrum of services spans across various corporate entities such as start-up ventures, JVs and subsidiaries of foreign multinationals. UPPL's reach of specialized services extends from strategic policy matters to legal compliances to business operations setup services. These services are delivered through carefully designed packaged solutions or through custom designed solutions. All the solutions are delivered utilizing the cross domain expertise of the UPPL core & associate teams through a mix of various practice areas on offer.

MISSION UPPL

"UNITED PROFESSIONALS PVT. LTD. IS COMMITTED TO PROVIDE EFFECTIVE, RELIABLE AND REAL TIME CORPORATE BUSINESS SERVICES & SOLUTIONS IN STRATEGIC & OPERATIONAL FIELDS TO MAXIMIZE VALUE FOR CLIENTS."



Team UPPL

UPPL synergises the core competencies of two distinct yet solidly bound teams - a core team and an associate team. Both the teams comprise of practicing Company Secretaries, Legal Experts, Chartered Accountants, Cost Accountants, HRD Consultants, Management Consultants and Technical Experts. These professionals bring to the table a wide range of cross-functional, hands on experience in their domains, well garnered over two decades.

UPPL Core Team

Mr. C. S. Kelkar
Mr. Atul Dixit
Mr. Nishigandh Joshi
Mr. Rajiv Khaladkar
Ms. Radha Gokhale

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